

iProp Solutions

Digitising the
Lead to Lease
Process

iProp.solutions

- Accelerate Tenant Onboarding.
- Reduce Administrative Burdens.
- Enhance Leasing Efficiency.





Why Property Owners and Managers need iProp

The traditional leasing process is slow, manual, and fragmented, leading to inefficiencies, errors, and delays. iProp.solutions transforms tenant onboarding and lease management by fully digitising the **Lead-to-Lease journey**, reducing administrative burdens and accelerating deal closures.



Key Challenges in the Leasing Process

- **Manual Administration** – Paper-heavy processes slow tenant onboarding and increase administrative overhead.
- **Document Management Issues** – Misplaced documents and difficulty accessing records impede operational efficiency.
- **Data Entry Errors** – Manual data capturing increases the risk of inaccuracies, negatively affecting tenant experience and compliance.
- **Limited Process Visibility** – Disconnected systems hinder tracking and reporting, slowing critical business decisions.



How iProp.Solutions Solves These Challenges

- **Integrated Vacancy Search** – Real-time integration with MRI and other accounting or ERP solutions ensures accurate vacancy listings and online search capabilities for prospective tenants.
- **CRM for Lead Tracking** – A centralised CRM enables efficient lead tracking, management, and conversion.
- **Digital Application & Lease Processing** – Fully digitised tenant applications, FICA compliance, offers to lease, and final lease agreements.
- **Automated ERP Integration** – Tenant data is instantly captured in MRI or other Accounting or ERP solutions, reducing manual entry from 15-20 minutes to under 2 minutes per tenant.
- **Central Document Repository** – Secure, cloud-based storage ensures all lease-related documents are accessible and protected.
- **Ease of Use** – Designed for intuitive adoption, requiring minimal training for leasing teams and property managers.



Why Choose iProp.Solutions?

- **40% Reduction in Tenant Onboarding Time** – Speed up processes, allowing teams to focus on tenant engagement.
- **Cost Savings** – Minimise reliance on paper, stationery, and manual administration.
- **Error-Free Data Entry** – Digital workflows eliminate inaccuracies and enhance compliance
- **Enhanced Operational Visibility** – Real-time tracking and reporting provide actionable business insights.
- **Seamless Integration** – Fully compatible with MRI for effortless adoption and available for **commercial** and **residential** real estate portfolios.



Contact Us

Thank you for taking the time to learn about iProp We value your interest and we would be delighted to hear from you! Please reach out to us by using the contact details below:



Wayne Berger

Co-Chief Executive

Mobile: +2782-850-8289

Email: wayneb@ishack.co.za



Peter Levett

Co-Chief Executive

Mobile: +2782-469-1727

Email: peterl@ishackventures.com

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